

## ROB GORDON A-76 Practitioner

**BIO:** Rob Gordon is a widely-recognized expert in conducting A-76 studies. He is a frequent speaker at A-76 conferences and brings a lesson learned perspective from being actively engaged in conducting cost comparisons. Rob is a retired U. S. Air Force Manpower Officer, where he focused on analyzing manpower requirements, process improvements, and organizational design. During the latter years of his career, he focused on establishing the AF's Competitive Sourcing and Privatization program. Rob currently serves as project lead and program manager for several of MEVATEC's A-76 consultancy efforts. He has served as an advisor to DoD's Competitive Sourcing Office where he assisted in developing program and procedures policies, as well as in developing best practice guidance. Rob was the primary author of the best practice handbook covering issues related to study design and execution, packaging and building competitive business units, making inherently Governmental versus commercial activity determinations, and building commercial activity inventories.

**A-76 EXPERIENCE - STUDY SUPPORT:** Rob has provided support to OMB Circular A-76 studies for MEVATEC since 1998. Relevant A-76 work is as follows:

- United States Military Academy, West Point, NY: Information Management Services
- Department of Transportation (Maritime Administration): National Defense Reserve Fleet
- National Weather Service, Silver Spring, MD: Telecommunications Gateway Operations
- Fort Belvoir, VA: Garrison-wide Base Operations; Contract Management Support Services
- **Puget Sound Naval Shipyard, WA:** Technical Engineering Library and Information Technology Services
- Fort Monmouth, NJ: Information Technology Services
- Fort Sam Houston, TX: Garrison-wide Base Operations

**A-76 EXPERIENCE – TRAINING:** Rob has designed and taught classes covering the full spectrum of A-76 topics to audiences at all levels, including top-level decision-makers, cost comparison study team members, and work force personnel. Rob has presented focused "lessons learned" topics at several national A-76 conferences, including on such issues as centralized study execution, packaging cost comparisons, severable business units, and performance based PWS's.

## **EDUCATION**

BS in Economics (minor in Statistics), University of North Carolina at Chapel Hill, 1978

MS in International Relations, Troy State University (European Division), 1989